

The Voice of Real Estate™ in Abilene

October 2024



Dates to Remember

October 3rd and 4th at 8:30am

New Member Orientation

October 1st 9:00 Membership Committee

October 1st Program luncheon

October 10th at 8:30 am Budget Committee

September 14th at 8:30 am Executive Committee

September 15th Business Luncheon

October 17th at 8:30 am Board of Directors

October 31st at 1:00 pm Housing Opportunities

Harvest Fest/Beetlejuice Festival Oct 26th



HANDBOOK FOR THE RECENTLY SPONSORED

COMPANY: _____ FOOD SPONSOR \$200
CONTACT NAME: _____ MUSIC SPONSOR \$200
PHONE NUMBER: _____ BOUNCY HOUSE SPONSOR \$200
BOOTH NUMBER: _____ TOTAL _____ CANDY SPONSOR \$250

PAYING BY CASH/CHECK: PAYABLE TO ABILENE REALTORS FOUNDATION
\$50 PER SPOT / \$150 - 2 SPOTS WE SUPPLY THE GAME FOR YOU! ALL SPONSORS GET A SPOT

2024 OFFICERS

- Gary Bone, President
- Staci Boren, President-Elect
- Maegan Brest, Membership Vice President
- Steve Stovall Program, Vice President
- Cristy Vines, Recording Secretary

2024 DIRECTORS

- Steve Stovall, Place 1 (2022-2024)
- Beki Kolfoed, Place 2 (2022-2024)
- Tonya Harbin, Place 3 (2022-2024)
- Shay Senter, Place 4 (2023-2025)
- Clay McCullar, Place 5 (2023-2025)
- Rob Cunningham, Place 6 (2023-2025)
- Paige Robinson, Place 7 (2024-2026)
- Cheyenne Toliver, Place 8 (2024-2026)
- Suzanne Fulkerson, Place 9 (2024-2026)
- Judith Puryear, Immediate Past President (2023)
- Shelly Woods, WCR President (2024)
- Tammy Kister, MLS Chairman NTREIS Secretary/Treasurer (2023-2024)
- Jamie Dalzell TAR Director
- Julie Hagin NTREIS Immediate President 2023 Liaison
- Kay Spiva FPC Jodey Arrington Liaison

**Overall
Number of
Members as of
September 2024**

**Brokers: 166
REALTORS®: 684
TOTAL R®
MEMBERS: 850
AFFILIATES: 129**

**Thank
you
And
Welcome
to
AAOR!**

Membership Changes for September 2024

September 9, 2024

NEW REALTORS®

Debra Taubert	Coldwell Banker Apex
Rick Messina	Bray Real Estate
Marsha (Suzanne) Burk	KW Synergy
Paula Jones	ReMax Big Country
Erika McNeely (Secondary)	McNeely Real Estate LLC
Casey McNeely (Secondary)	McNeely Real Estate LLC
Kirsten Favor	Coldwell Banker Apex
Stephen Johnson	KW Synergy
Kellie Spigener	Trinity Ranch Land
Kayla Evans	Epique Realty

INACTIVE REALTORS

Kaitlyn Wilson	EXP Realty LLC
Connie Watkins	Legacy Realty
Felicia Bob	Abilene Leasing and Property Man

INACTIVE BROKERS

Legacy Realty	Phil Watkins
---------------	--------------

NEW BROKER

Richmond Frasier (Secondary)	Legacy Broker Group
Kristen Wright (Secondary)	Wright Realty and Design

NEW AFFILIATES

Home Town Mortgage Solutions	Lee Ann Denis
SWBC Mortgage	Whitney Barsalou
First American Home Warranty	Jessica Wallace
Goosehead Insurance	Carren Treadaway
Mosquito and Pest Authority	Oscar Beall

New Member Orientation:

October 3rd and 4th

**Overall
Number of
Members as of
September 2024**

**Brokers: 166
REALTORS®: 684
TOTAL R®
MEMBERS: 850
AFFILIATES: 129**

**Thank
you
And
Welcome
to
AAOR!**

Membership Changes for September 2024

September 9, 2024

Transfers

Jessica Cantu	KW Synergy to Abilene Leasing & Property Mgt.
Angel Pacanins	KW Synergy to Epique Realty
Joseph Evans	KW Synergy to Epique Realty
Camden Nicols	Abilene Premiere Real Estate Advisors to Wilder Real Estate, LLC
Dale Harshberger	Coldwell Banker Apex to JPAR Real Estate
Whitney Wright	Abilene Group Realtor to Fulkerson Group/ Real
Ashley Wright	The Fulkerson Group to Modern Day Living Real Estate
Cheryl Johnson	EXP to Exit Realty Frontier
Stephen Evans	Ann Carr Real Estate LLC to Epique Realty
Naomi Richardson	Modern Day Living Real Estate to Real Broker, LLC
Angelina Johnson	Epique Realty to Banett & Hill
Kathy Miller	Legacy Realty to Arnold Realty
Lauren (Galbraith) Messina	ReMax Big Country to Bray Real Estate

New Member Orientation:

October 3rd and 4th



Birthdays of the Month

OCTOBER BIRTHDAYS

Lance Clark	Oct-1		
Lacey Lopez	Oct-2		
LEONARD DAVIS	Oct-2		
SAM FIELD	Oct-3		
TESSA PACE	Oct-3		
SARAH FAYNAN	Oct-4		
April Golden	Oct-5		
NIKKI DUNCAN	Oct-6		
Bethany Liles	Oct-8		
Debra Hollingsworth	Oct-8		
FREDDY TOOMBS	Oct-9		
Monica Cleveland	Oct-9		
TAYLOR STURGIS	Oct-11		
William Guernsey	Oct-11		
MATTHEW GILMORE	Oct-12		
STACY STONE	Oct-12		
TONY CONDER	Oct-12		
JACKIE WILSON	Oct-13		
KALYN SCHMITZ	Oct-13		
Erika McNeely	Oct-30		
KARI MELTON	Oct-30		
Tina Irias	Oct-30		
ETHAN STEWART-DUKE	Oct-31		
STACI BOREN	Oct-31		
		KENZIE HONEY	Oct-13
		Samantha Rowland	Oct-14
		BILLIE RUFF	Oct-15
		EDNA CORE	Oct-17
		PAIGE STEWARDSON	Oct-18
		JERRY MANSKE	Oct-19
		AMANDA CHESSER	Oct-20
		CRISTY LOPEZ VILLAMOR	Oct-20
		GENA DREISDADT	Oct-20
		Todd Delahanty	Oct-20
		Joe Mash	Oct-22
		KENDRA MOYER	Oct-22
		CELIA GESTING	Oct-24
		Austin Dunaway	Oct-24
		Autumn Cauthen	Oct-25
		PEGGY MANNING	Oct-26
		TONYA HARBIN	Oct-26
		TONY DELGADO	Oct-27
		BRANDON HEARD	Oct-29
		Lyndsey Murillo	Oct-29
		VAL DURRINGTON	Oct-29
		J. TRAVIS HAWKINS	Oct-30
		Erika McNeely	Oct-30

OCTOBER BIRTHDAY DRAWING

Winner is: Staci Boren

Come by the office to get your gift card!

Taylor County Housing Report

August 2024



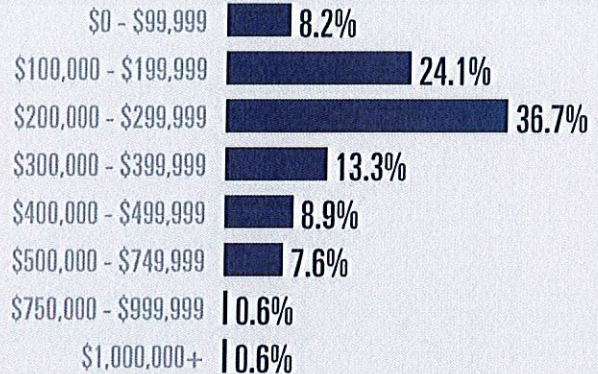
Median price

\$240,750

↑ **0.3%**

Compared to August 2023

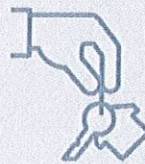
Price Distribution



Active listings

↑ **22.6%**

711 in August 2024



Closed sales

↓ **21.8%**

161 in August 2024



Days on market

Days on market 67

Days to close 35

Total 102

30 days more than August 2023



Months of inventory

4.6

Compared to 3.5 in August 2023

About the data used in this report

Data used in this report come from the Texas REALTOR® Data Relevance Project, a partnership among the Texas Association of REALTORS® and local REALTOR® associations throughout the state. Analysis is provided through a research agreement with the Real Estate Center at Texas A&M University.



TEXAS A&M UNIVERSITY
Texas Real Estate Research Center

ABILENE 
ASSOCIATION OF REALTORS®

Abilene Housing Report

August 2024



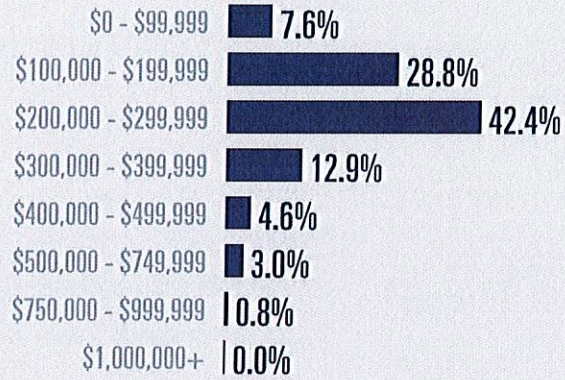
Median price

\$222,500

↓ 1.1%

Compared to August 2023

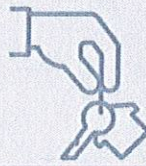
Price Distribution



Active listings

↑ 26.1%

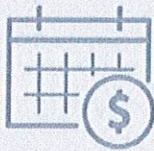
565 in August 2024



Closed sales

↓ 23.3%

135 in August 2024



Days on market

Days on market 65

Days to close 34

Total 99

27 days more than August 2023



Months of inventory

4.4

Compared to 3.2 in August 2023

About the data used in this report

Data used in this report come from the Texas REALTOR® Data Relevance Project, a partnership among the Texas Association of REALTORS® and local REALTOR® associations throughout the state. Analysis is provided through a research agreement with the Real Estate Center at Texas A&M University.



Jones County Housing Report

August 2024



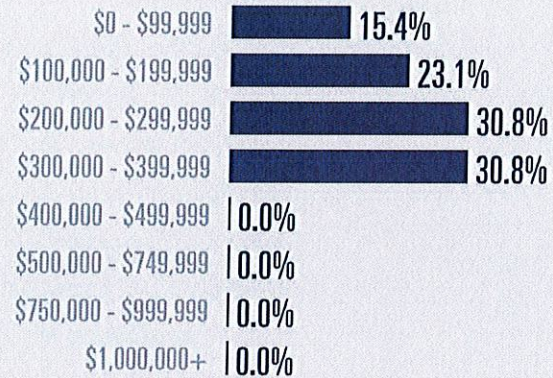
Median price

\$240,000

↑ **62.7%**

Compared to August 2023

Price Distribution



Active listings

↑ **36.8%**

78 in August 2024



Closed sales

↓ **7.1%**

13 in August 2024



Days on market

Days on market 59

Days to close 35

Total 94

12 days less than August 2023



Months of inventory

7.4

Compared to 4.3 in August 2023

About the data used in this report

Data used in this report come from the Texas REALTOR® Data Relevance Project, a partnership among the Texas Association of REALTORS® and local REALTOR® associations throughout the state. Analysis is provided through a research agreement with the Real Estate Center at Texas A&M University.



Callahan County Housing Report

August 2024



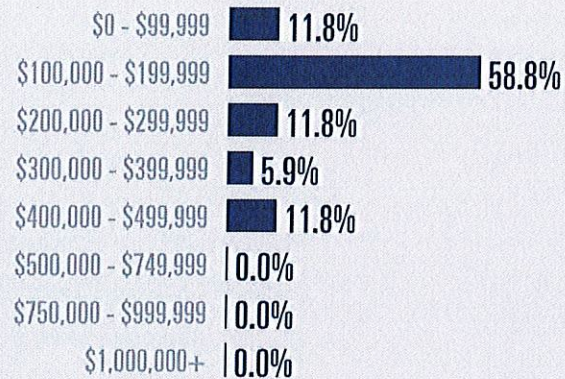
Median price

\$143,000

↓ **28.5%**

Compared to August 2023

Price Distribution



Active listings

↑ **30%**

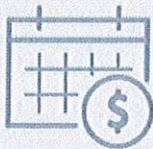
65 in August 2024



Closed sales

↑ **30.8%**

17 in August 2024



Days on market

Days on market	47
Days to close	36
Total	83

15 days more than August 2023



Months of inventory

5.5

Compared to 3.8 in August 2023

About the data used in this report

Data used in this report come from the Texas REALTOR® Data Relevance Project, a partnership among the Texas Association of REALTORS® and local REALTOR® associations throughout the state. Analysis is provided through a research agreement with the Real Estate Center at Texas A&M University.



TEXAS A&M UNIVERSITY
Texas Real Estate Research Center

ABILENE 
ASSOCIATION of REALTORS®

Shackelford County Housing Report

July 2024



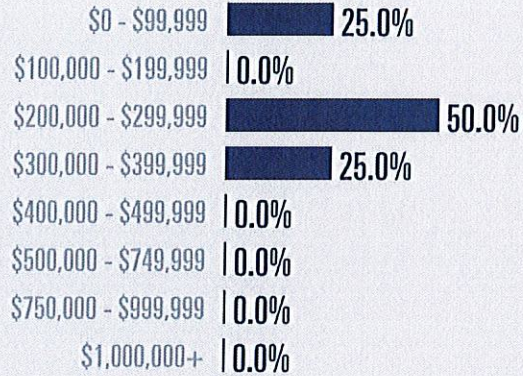
Median price

\$226,000

↑ 67.4%

Compared to July 2023

Price Distribution



Active listings

↑ 85.7%

13 in July 2024



Closed sales

↑ 33.3%

4 in July 2024



Days on market

Days on market 102

Days to close 60

Total 162

65 days more than July 2023



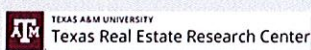
Months of inventory

8.7

Compared to 3.8 in July 2023

About the data used in this report

Data used in this report come from the Texas REALTOR® Data Relevance Project, a partnership among the Texas Association of REALTORS® and local REALTOR® associations throughout the state. Analysis is provided through a research agreement with the Real Estate Center at Texas A&M University.



ABILENE ASSOCIATION OF REALTORS

BEETLEJUICE FESTIVAL



HANDBOOK FOR THE RECENTLY SPONSORED



COMPANY: _____

CONTACT NAME: _____

PHONE NUMBER: _____

BOOTH NUMBER: _____ TOTAL _____

FOOD SPONSOR \$200

MUSIC SPONSOR \$200

BOUNCY HOUSE SPONSOR \$200

CANDY SPONSOR \$ 250

**PAYING BY CASH/CC/CHECK: PAYABLE TO ABILENE REALTORS FOUNDATION
\$50 PER SPOT / \$150 - 2 SPOTS WE SUPPLY THE GAME FOR YOU/ ALL SPONSORS GET A SPOT**

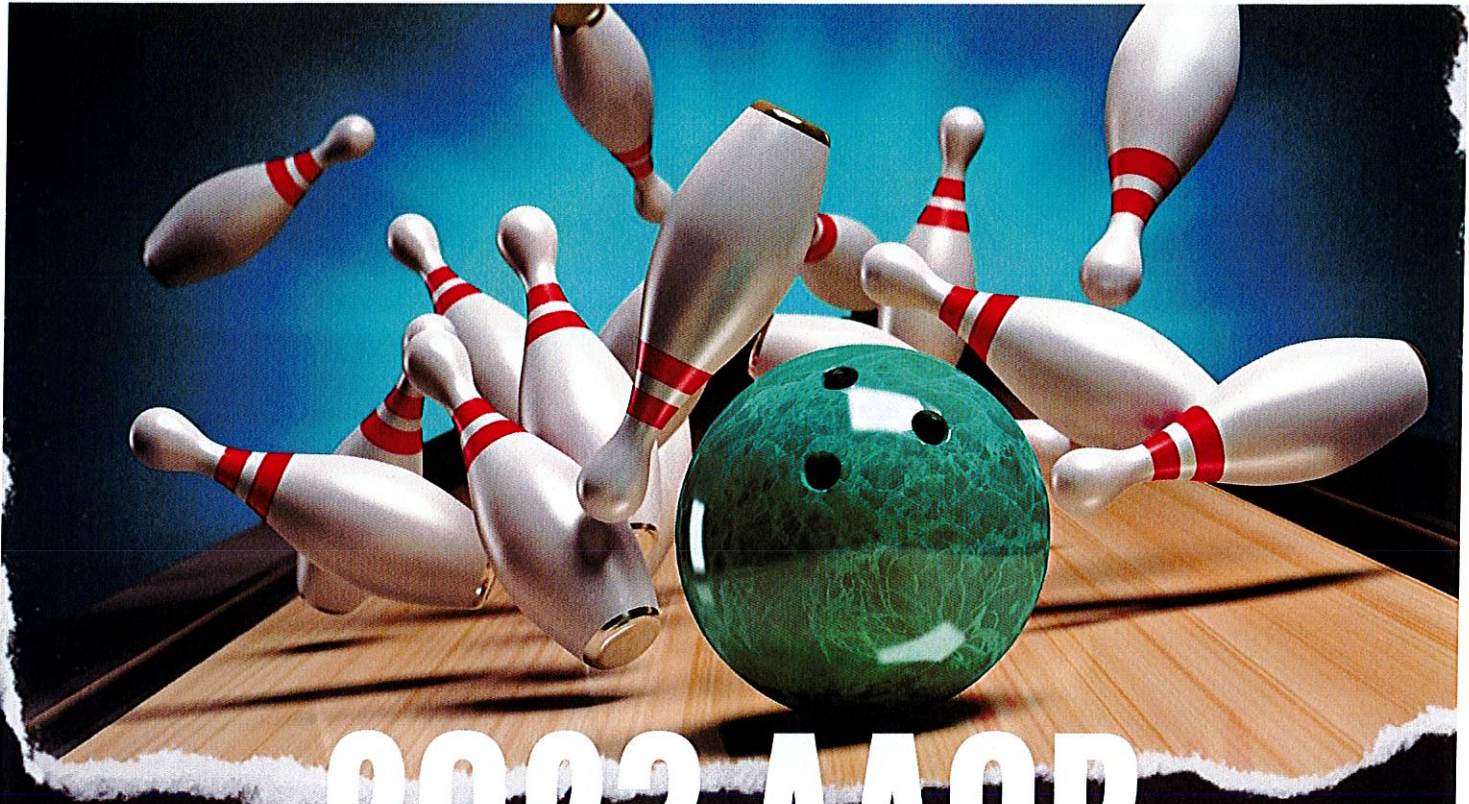
TAILGATE STYLE

WE APPRECIATE OUR AFFILIATES

ABILENE 
ASSOCIATION of REALTORS

AFFILIATE APPRECIATION LUNCHEON

Luncheon Date
September 19, 2024
11:30-1:00 PM
at the
AAOR Office



2023 AAOR BOWLING *Tournament*

THURSDAY

OCT 26

06:00 PM

PRIMETIME

**4541 LOOP 322
ABILENE, TX**

**PIZZA WILL
BE PROVIDED
BUT IT'S
BYOB**

We will also hold the Cornhole Tournament the same day. That one is a \$20 buy in per team

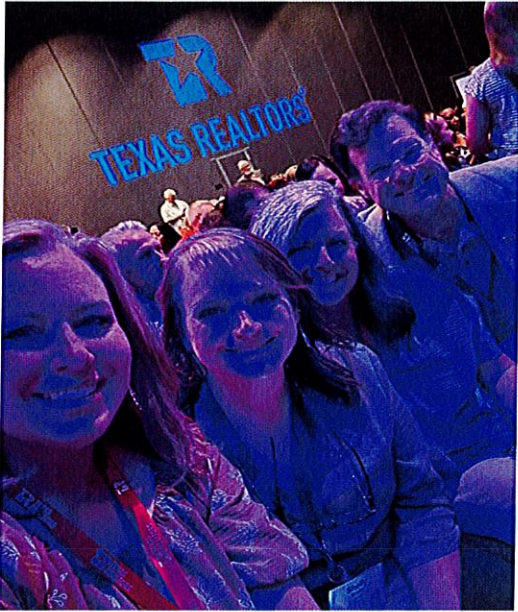
August Events
Texas REALTORS Shaping Texas
NAR Leadership week

*Texas REALTORS CEO Travis Kessler
Presenting Kenzie with her RCE designation*



*Jamie Dalzell getting installed as
our Region 2 Regional Vice President*





Berkshire Hathaway Stovall Realtors at Shaping Texas conference.



Kenzie and Jennifer attending Shaping Texas conference.



2024 President Gary Bone, and 2025 Texas Realtors Chair of the Board.

Shaping Texas Conference



Maegan installing new members.



Abilene dinner at Shaping Texas conference.

Ken and President-Elect Staci Boren attending LEAD class during NAR Leadership week.

