

# The Voice of Real Estate™ in Abilene Newsletter for



## Dates to Remember

**June 6th and 7th at 8:30am New Member Orientation**

**June 4th Program Luncheon**

**June 4th 1:00 Membership Committee**

**June 13th at 8:30 am Budget Committee**

**June 17th at 8:30 am Executive Committee**

**June 18th Business Luncheon**

**June 20th at 8:30 am Board of Directors**

**June 27th at 1:00 pm Housing Opportunities**



### 2024 OFFICERS

- Gary Bone, President
- Staci Boren, President-Elect
- Maegan Brest, Membership Vice President
- Steve Stovall Program, Vice President
- Cristy Vines, Recording Secretary

### 2024 DIRECTORS

- Steve Stovall, Place 1 (2022-2024)
- Behi Kofod, Place 2 (2022-2024)
- Tonya Harbin, Place 3 (2022-2024)
- Shay Senter, Place 4 (2023-2025)
- Clay McCullar, Place 5 (2023-2025)
- Rob Cunningham, Place 6 (2023-2025)
- Paige Robinson, Place 7 (2024-2026)
- Cheyenne Toliver, Place 8 (2024-2026)
- Suzanne Fulkerson, Place 9 (2024-2026)
- Judith Puryear, Immediate Past President (2023)
- Shelly Woods, WCR President (2024)
- Tammy Kister, MLS Chairman NTREIS Secretary/Treasurer (2023-2024)
- Jamie Dalzell TAR Director
- Julie Hagin NTREIS Immediate President 2023 Liaison
- Kay Spiva FPC Jodey Arrington Liaison

**Overall  
Number of  
Members as of  
MAY 2024**

**Brokers: 161  
REALTORS®: 657  
TOTAL R®  
MEMBERS: 818  
AFFILIATES: 122**

**Thank  
you  
And  
Welcome  
to  
AAOR!**

**Membership Changes for May 2024**

May 7, 2024

**NEW REALTORS®**

Austin Dunaway  
Brice Bell  
Sebastien Edmond  
Dale Harshberger  
John Brown  
Alwx Mange  
Venus Varghese  
Trent Hunter  
Phillip Bruce  
Steven Mark McCullough  
Taylor Seay  
Angelina Johnson  
Tosha Evans

Trinity Ranch Land LLC  
Sendero Properties LLC  
KW Synergy  
Coldwell Banker Apex  
Berkshire Hathaway/Stovall  
Epique Realty LLC  
Berkshire Hathaway/Stovall  
Epique Realty LLC  
Coldwell Banker Apex  
US Appraisal Services (Secondary)  
Abilene Group Premier  
Epique Realty LLC  
Trinity Ranch Land

**New Brokerage**

Stone River Realty  
RH Advisors  
Compass Texas LLC

Loya Cobb (Secondary)  
Lee Lin (Secondary)  
Keith Newman (Secondary)

**TRANSFERS**

Heather Jones Roberts  
Sammy Alcala  
Shelley Beaver  
Kaitlyn Beard  
LLC

KW Synergy to Epique Realty  
Key Property MGT to Epique  
Real Broker to Arnold Realtors  
KW Synergy to Epique Realty

**Inactive Realtors**

Vanessa Bauer

Whitten Real Estate

**Inactive Brokerages**

Key Property MGT

Angie Alcala

**Inactive Brokers**

Angie Alcala

Key Property MGT

**New Affiliates**

Trisha Redenius

MacGuyver Home Inspectios

**New Member Orientation:**

**June 6th and 7th**



*Birthdays  
of the Month*

**JUNE BIRTHDAYS**

**Velda Miller 6-1**

**Robert Blake Reid 6-1**

**Jane Carter 6-1**

**Terri Collum 6-2**

**Britney Tucker 6-2**

**Brad Gray 6-3**

**Staci Brodbeck 6-4**

**Steve Stovall 6-4**

**Gene Six 6-4**

**Kim Powell 6-5**

**Dina Griffin 6-5**

**Phil Hill 6-5**

**Mary Devanney 6-5**

**Jeffrey Bennett 6-6**

**Jeffery Wilkins 6-9**

**Emma Belanger 6-7**

**Terri Roewe 6-7**

**Jim Hatchett Jr. 6-8**

**Kam Zinsser 6-8**

**Julie Poer 6-10**

**Lisa Walton 6-12**

**Don Dinh 6-13**

**Jimmy Partin III 6-14**

**Coy Smith 6-15**

**Brandi Terry 6-15**

**Heather Jones Roberts  
6-15**

**Jace Thornton 6-16**

**Missy Oliver 6-16**

**Judy Crosson 6-16**

**David Biggs 6-17**

**Zachary Vines 6-19**

**Connie Ludlum 6-20**

**Inga Brennan 6-20**

**Paula Jones 6-24**

**Jed Taylor 6-24**

**Kathy Miller 6-25**

**Kevin McCright 6-26**

**Tino Martinez 6-27**

**Scott Senter 6-27**

**Paul Walker 6-27**

**Poppy Walker 6-27**

**Krysti Long 6-28**

**Kyle Tamez 6-29**

**Jeri Burkhart 6-29**

**Robyn Burns 6-29**

**JUNE BIRTHDAY DRAWING**

Winner is: Tino Martinez

Come by the office to get your gift card!

# Abilene Housing Report

## April 2024



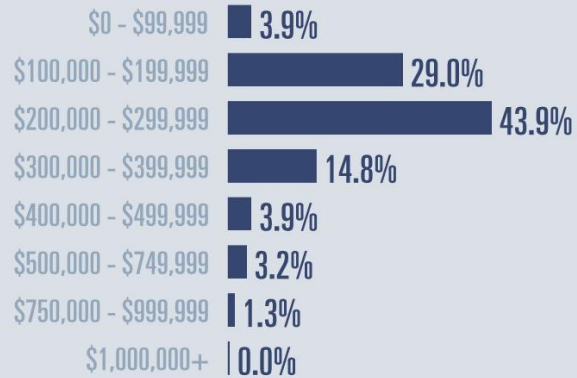
Median price

\$232,500

↑ **9.7%**

Compared to April 2023

Price Distribution



Active listings

↑ **42.4%**

494 in April 2024



Closed sales

↑ **22.3%**

159 in April 2024



Days on market

Days on market 53

Days to close 33

**Total 86**

8 days more than April 2023



Months of inventory

**3.7**

Compared to 2.3 in April 2023

**About the data used in this report**

Data used in this report come from the Texas REALTOR® Data Relevance Project, a partnership among the Texas Association of REALTORS® and local REALTOR® associations throughout the state. Analysis is provided through a research agreement with the Real Estate Center at Texas A&M University.

**ABILENE**   
ASSOCIATION of REALTORS®



# Taylor County Housing Report

## April 2024



### Median price

\$239,950

↑ **6.4%**

Compared to April 2023

### Price Distribution



### Active listings

↑ **39.1%**

647 in April 2024



### Closed sales

↑ **18.4%**

187 in April 2024



### Days on market

Days on market 54

Days to close 33

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Total 87

3 days more than April 2023



### Months of inventory

**4.0**

Compared to 2.6 in April 2023

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# Jones County Housing Report

## April 2024



Median price

\$212,000

↑ **38.1%**

Compared to April 2023

### Price Distribution



Active listings

↑ **18.9%**

63 in April 2024



Closed sales

↓ **64%**

9 in April 2024



Days on market

Days on market 58

Days to close 40

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Total 98

15 days less than April 2023



Months of inventory

**5.8**

Compared to 3.9 in April 2023

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# Callahan County Housing Report

## April 2024



Median price

\$198,000

↑ **25.7%**

Compared to April 2023

### Price Distribution



Active listings

↑ **30.2%**

56 in April 2024



Closed sales

↑ **157.1%**

18 in April 2024



Days on market

Days on market 53

Days to close 35

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Total 88

4 days more than April 2023



Months of inventory

**4.2**

Compared to 3.4 in April 2023

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ASSOCIATION of REALTORS®

 **TEXAS REALTORS**

 **TEXAS A&M UNIVERSITY**  
Texas Real Estate Research Center

# Shackelford County Housing Report

## April 2024



Median price

\$275,000

↑ **100%**

Compared to April 2023

### Price Distribution



Active listings

↑ **85.7%**

13 in April 2024



Closed sales

↑ **100%**

3 in April 2024



Days on market

Days on market 81

Days to close 33

Total 114

114 days more than April 2023



Months of inventory

**7.8**

Compared to 4.0 in April 2023

**About the data used in this report**

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**ABILENE**   
ASSOCIATION of REALTORS®



# FARM & RANCH SYMPOSIUM

## JUNE 11, 2024

AT THE  
ABILENE  
COUNTRY CLUB

Use the QR Code  
or go to [abileneaor.com](http://abileneaor.com) to register

**Speaker**

**Dr. Blake Bennett**

Associate Professor and Extension Economist  
Department of Agricultural Economics

**Farm and Ranch 8:00 - 12:00**

**Land Owner Liability 1:00 - 3:00**

**Texas Ag Exemption 3:00 - 5:00**

Breakfast and Lunch Included



Cost \$ 50.00 AAOR Members  
\$100.00 for Non-members

TEXAS A&M  
AGRILIFE  
EXTENSION



# FARM & RANCH SYMPOSIUM 2024

# SPONSORSHIP LEVELS

## **Platinum Level Sponsorship \$1500**

**1 Year Complimentary AAOR Affiliate Membership**

**Logo Placement on Sponsor Board**

**30 Minute Speaking Opportunity during Lunch**

## **Gold Level Sponsorship \$1000**

**1 Year Complimentary AAOR Affiliate Membership**

**Logo Placement on Sponsor Board**

**20 Minute Speaking Opportunity during Lunch**

## **Silver Level Sponsorship \$500**

**15 Minute Speaking Opportunity during Break**

**Logo Placement on Sponsor Board**

## **Bronze Level Sponsorship \$250**

**Logo Placement on Sponsor Board**

**10 Minute Speaking Opportunity during Break**

## **Beverage Sponsorship \$500**

**Logo Placement on Sponsor Board**

TEXAS A&M  
**AGRI**LIFE  
EXTENSION

ABILENE   
ASSOCIATION of REALTORS®



use the QR code  
or go to [abileneaor.com](http://abileneaor.com)  
to register for  
sponsorships







# 2024 TREPAC GOLF TOURNAMENT



**WEDNESDAY, JULY 25, 2024**

**Abilene Country Club North  
4039 S Treadway Blvd**

### Schedule of Events

**8:30AM: Registration  
9:30AM Shotgun Start  
2PM: Awards Reception**



### Cost to Participate

**\$600 per team  
\$175 per player  
Sponsorships available**

**REGISTER with QR code  
Deadline to Register: July 19, 2024**



**jennifer@abileneaor.com**



**+1 (325) 692-9821**

Disclaimer: Federal law prohibits soliciting from individuals who are not REALTORS® or CTCAR members. Information disseminated in the public domain about TREPAC might be considered a solicitation, therefore investments received from non-REALTOR®/CTCAR members through this online campaign will be returned.

Contributions are not deductible for Federal income tax purposes. Contributions to the Texas Association of REALTORS® Political Action Committee (TREPAC), the Texas Association of REALTORS® Federal Political Action Committee (TAR FedPAC), and the REALTOR® Political Action Committee (RPAC) are voluntary and may be used for political purposes. The amount indicated is merely a guideline, and you may contribute more or less than the suggested amount. The Association will not favor or disadvantage anyone by reason of the amount of their contribution, and you may refuse to contribute without reprisal by the Association. TREPAC initially receives each contribution, and a percentage of no more than 30% of each contribution is transmitted to RPAC via TAR FedPAC to meet TREPAC's RPAC annual quota. RPAC supports Federal candidates with the contributions received, and those contributions are charged against your limits under 52 U.S.C. §30116. The percentage forwarded to RPAC each month may be obtained by contacting the TAR FedPAC administrator at 800-873-9155.





# 2024 TREPAC GOLF TOURNAMENT SPONSORSHIP MENU

<p><b>GOLFERS' LOUNGE SPONSOR</b> <b>\$1,000</b></p> <p><input type="checkbox"/></p> <p><i>Same benefits as breakfast and lunch sponsor</i></p>	<p><b>1 spot available</b></p> <ul style="list-style-type: none"> <li>• <b>Luxurious Lounge Area:</b> Transform a dedicated space into a luxurious lounge area where golfers can unwind and recharge.</li> <li>• <b>Refreshments:</b> Offer a delightful selection of refreshments to keep our golfers hydrated and energized throughout the day. From refreshing beverages to nutritious snacks, your sponsorship will ensure that our participants stay fueled for peak performance.</li> <li>• <b>Entertainment:</b> Provide entertainment options that add an extra layer of enjoyment to the tournament. Consider including live music, games, or activities that create a vibrant and fun atmosphere for both golfers and spectators.</li> <li>• <b>Branded Lounge Decorations:</b> Your sponsorship includes the opportunity to adorn the lounge area with your company's branding, creating a visually appealing space that reinforces your presence and support for the event.</li> </ul>
<p><b>DRESS CODE DAZZLE SPONSOR</b> <b>\$750</b></p> <p><input type="checkbox"/></p> <p><i>Same benefits as Driving range sponsor</i></p>	<p><b>1 spot available</b></p> <ul style="list-style-type: none"> <li>• <b>Outrageous Golf Outfits:</b> With your sponsorship, participants will be encouraged to don the wildest and most eye-catching golf attire they can imagine. Think colorful, eccentric, and whimsical outfits that will turn heads and spark laughter on the course.</li> <li>• <b>"Best Dressed" Competition:</b> Organize a lively "Best Dressed" competition where teams and individuals can showcase their creativity. Judges or fellow participants can vote for their favorite outfits, adding an element of friendly competition and camaraderie to the event.</li> <li>• <b>Quirky Prizes:</b> Offer quirky and entertaining prizes for the most creatively dressed teams or individuals. These prizes could include humorous trophies, gift certificates to unique local establishments, or novelty golf accessories that tie into the theme.</li> <li>• <b>Photo Opportunities:</b> Create designated photo zones on the course where participants can capture their outrageous outfits and share them on social media. Encourage the use of event hashtags to increase online visibility.</li> <li>• <b>Branding Opportunities:</b> Your company's branding will be prominently displayed throughout the dress code dazzle area. Custom banners, signage, and branded materials will showcase your commitment to adding a playful and memorable element to the tournament.</li> <li>• <b>Costume Accessories:</b> Consider providing costume accessories like wigs, funny hats, and props that participants can use to enhance their outfits. These accessories can add an extra layer of hilarity to the event.</li> </ul>
<p><b>GOODY BAG SPONSOR</b> <b>\$500</b></p> <p><input type="checkbox"/></p>	<p><b>6 spots available</b></p> <ul style="list-style-type: none"> <li>• 1 entry into the tournament</li> <li>• Logo included on all email blasts, social media posts and web content</li> <li>• Bring your item to the AAOR office by February 29.</li> <li>• Acknowledgment in the AAOR newsletter</li> </ul>
<p><b>HOLE SPONSOR</b> <b>\$350</b></p> <p><input type="checkbox"/></p>	<p><b>18 spots available</b></p> <ul style="list-style-type: none"> <li>• Logo placement at one hole on the course</li> <li>• Acknowledgment in the AAOR newsletter</li> </ul>

**Individual \$175 and Teams \$600**

Registration 8:30AM- Shotgun Start 9:30AM | July 28, 2024 | Abilene Country Club North

**Questions? Contact Cathi or Jennifer**





# 2024 TREPAC GOLF TOURNAMENT SPONSORSHIP MENU

<p><b>TITLE SPONSOR</b> <b>\$2,000</b> <input type="checkbox"/></p>	<p><b>Become the official tournament sponsor - 1 spot available</b></p> <ul style="list-style-type: none"><li>• 4 entries into the tournament</li><li>• Company logo included on 2 flag banners and all marketing materials</li><li>• Logo included on all email blasts, social media posts and web content</li><li>• Logo displayed on golf carts</li><li>• Sign with your name at 3 strategically chosen holes</li><li>• Recognition on the sponsor board</li><li>• Two-minutes of speaking time during reception</li><li>• Acknowledgment on the AAOR newsletter</li></ul>
<p><b>WINNERS' PRIZE SPONSOR</b> <b>\$1,500</b> <input type="checkbox"/></p>	<p><b>Sponsor the tournament awards reception - 1 spot available</b></p> <ul style="list-style-type: none"><li>• 4 entries into the tournament</li><li>• Company logo included on 2 flag banners and all marketing materials</li><li>• Logo included on all email blasts, social media posts and web content</li><li>• Logo showcased on the prize table</li><li>• Logo displayed on golf carts</li><li>• Acknowledgment in the AAOR newsletter</li></ul>
<p><b>BEVERAGE CART SPONSOR</b> <b>\$1,500</b> <input type="checkbox"/></p>	<p><b>Sponsor a beverage cart on the course - 1 spot available</b></p> <ul style="list-style-type: none"><li>• 4 entries into the tournament</li><li>• Company logo included on 2 flag banners and all marketing materials</li><li>• Logo included on all email blasts, social media posts and web content</li><li>• Logo sign included on one beverage cart</li><li>• Beverage cart stocked with company-branded koozies</li><li>• Acknowledgment in the AAOR newsletter</li></ul>
<p><b>BREAKFAST/LUNCH SPONSOR</b> <b>\$1,000</b> <input type="checkbox"/></p>	<p><b>Sponsor breakfast or lunch - 4 spots available</b></p> <ul style="list-style-type: none"><li>• 2 entries into the tournament per sponsorship</li><li>• Logo included on all email blasts, social media posts and web content</li><li>• Business name/banner prominently displayed at the food table</li><li>• Logo on the sponsor board</li><li>• Acknowledgment in the AAOR newsletter</li></ul>
<p><b>DRIVING RANGE SPONSOR</b> <b>\$750</b> <input type="checkbox"/></p>	<p><b>Sponsor the driving range</b></p> <ul style="list-style-type: none"><li>• 1 entry into the tournament per sponsorship</li><li>• Logo included on all email blasts, social media posts and web content</li><li>• Logo prominently placed at the driving range</li><li>• Logo on the sponsor board</li><li>• Acknowledgment in the AAOR newsletter</li></ul>

**Individual \$175 and Teams \$600**

Registration 8:30AM- Shotgun Start 9:30AM | July 28, 2024 | Abilene Country Club North

**Questions? Contact Cathi or Jennifer**



# Local Money-Local Impact Local Kids



**[WALK WITH PRIDE]**

Abilene REALTORS®

## \$10 Monthly Donation

Tax Deductible

Provides 2.5 kids

New Shoes for School \*

# CONSIDER PARTNERING WITH US



Donation link

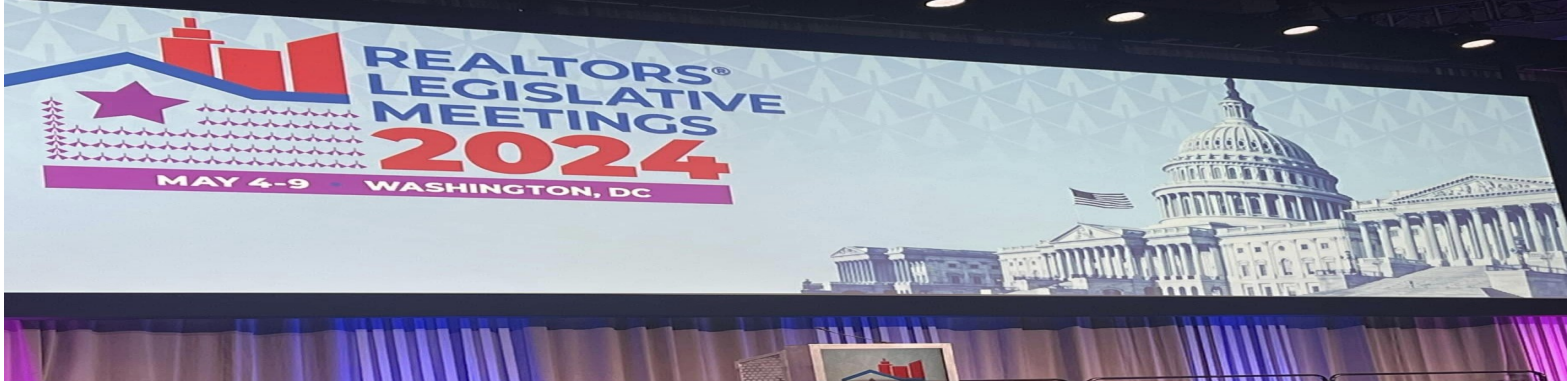
*A step toward a brighter future for the children of  
Abilene*



501 C3

\*After one year of donations





# AAOR Attends the 2024 Realtors Legislative Meetings







**1st Place  
Shelley Brooks  
BHHS Stovall**

**2nd Place  
Crystal Walker  
Redman Realtors**

**3rd Place  
Andrew Fox  
BHHStovall**

**Thank you to our Affiliates that participated in the Poker Run**

