

# The Voice of Real Estate™ in Abilene Newsletter for



## Dates to Remember

**July 11th and 12th at 8:30am New Member Orientation**

**July 2nd Program Luncheon**

**July 9th 9:00 Membership Committee**

**July 18th at 8:30 am Budget Committee**

**July 22nd at 8:30 am Executive Committee**

**July 16th Business Luncheon**

**July 25th at 8:30 am Board of Directors**

**July 25th at 1:00 pm Housing Opportunities**

**AAOR WILL BE CLOSED THURSDAY  
JULY 4TH AND FRIDAY JULY 5TH**



### 2024 OFFICERS

- Gary Bone, President
- Staci Boren, President-Elect
- Maegan Brest, Membership Vice President
- Steve Stovall Program, Vice President
- Cristy Vines, Recording Secretary

### 2024 DIRECTORS

- Steve Stovall, Place 1 (2022-2024)
- Behi Kofod, Place 2 (2022-2024)
- Tonya Harbin, Place 3 (2022-2024)
- Shay Senter, Place 4 (2023-2025)
- Clay McCullar, Place 5 (2023-2025)
- Rob Cunningham, Place 6 (2023-2025)
- Paige Robinson, Place 7 (2024-2026)
- Cheyenne Toliver, Place 8 (2024-2026)
- Suzanne Fulkerson, Place 9 (2024-2026)
- Judith Puryear, Immediate Past President (2023)
- Shelly Woods, WCR President (2024)
- Tammy Kister, MLS Chairman NTREIS Secretary/Treasurer (2023-2024)
- Jamie Dalzell TAR Director
- Julie Hagin NTREIS Immediate President 2023 Liaison
- Kay Spiva FPC Jodey Arrington Liaison

## Membership Changes for May 2024

May 7, 2024

### NEW REALTORS®

Isabela Escobedo  
Heather Davis  
Daniel DeVore  
Laurie Lee McAdams  
Mindy Cumpton  
Ashley Stallings  
Autumn Cauthen  
Richard Alfaro  
Kim Ramirez  
Tiara Shields  
Marco Jimenez  
Rusty Oglesby  
Delbert Owens

Coldwell Banker Apex  
Berkshire Hathaway/Stoval  
EXP Realty  
Coldwell Banker Apex  
Remax Big Country  
Barnett & Hill  
Better Homes & Gardens  
Epique Realty  
KW Synergy  
EXP Realty  
Ekdahl Nelson  
KW Synergy  
EXP Realty

### New Brokerage

Bejamin Beaver  
(Secondary)

Benjamin Beaver Real Estate

### TRANSFERS

Janesca Montemayor  
Kim Ramirez

LPT Realty to Epique  
KW Synergy to Epique

### Inactive Realtors

Joyce Raulston

Fathom Realty

### New Affiliates

3<sup>rd</sup> Letter Ventures  
Force Power Washing Solutions  
Neat & Clean

Cody Cory  
Given Rhodes  
Stephanie Perez

### Inactive Affiliates

Davis Home Inspection

Steve Davis (Retired)

**Overall  
Number of  
Members as of  
JUNE 2024**

**Brokers: 162  
REALTORS®: 669  
TOTAL R®  
MEMBERS: 831  
AFFILIATES: 124**

**Thank  
you  
And  
Welcome  
to  
AAOR!**

**New Member Orientation:  
July 2nd and 3rd**



*Birthdays  
of the Month*

**JULY BIRTHDAYS**

**Kris Gay 7-1**

**Tammy Kister 7-2**

**Heather Rothermel 7-2**

**Ronald Blevins 7-3**

**Roy Wilson 7-3**

**Kelli Kish 7-4**

**Georgia McGillick 7-4**

**Vance Cooksey 7-5**

**Kylee Newberry 7-7**

**Carley Newberry 7-7**

**Lexi Garner 7-10**

**Linda Camp 7-10**

**Brice Bell 7-11**

**Kristi McCullar 7-11**

**Gloria Padilla 7-11**

**Rita Warner 7-11**

**Shelby Bordovsky 7-12**

**Gbolahan Salako 7-13**

**Dan Byerly 7-13**

**Rachel White 7-13**

**Jeffrey Garza 7-13**

**Daron Pacheco 7-14**

**Robert Taillet 7-14**

**Kathryn Gonzales 7-15**

**Jace Thornton 7-16**

**Angelina Johnson 7-17**

**Romona Brogan 7-17**

**Monya Barton 7-17**

**James Pettit 7-17**

**Kim Ramirez 7-18**

**Lisa Rosenbaum 7-19**

**Kevin Rivers 7-19**

**Tammy Shifflett 7-20**

**Haley Bradshaw 7-21**

**Sue McDonald 7-22**

**Johnathon Morrow 7-22**

**Gary Bone 7-23**

**Pamela Dempsey 7-23**

**Maegan Brest 7-23**

**Ron Harrell 7-24**

**Erik Woodard 7-24**

**Cole Kiser 7-24**

**Gene Dezell 7-25**

**Michele Hazelip 7-25**

**Rodger Jungling 7-25**

**JULY BIRTHDAY DRAWING**

Winner is: Scotty Goldsmith

Come by the office to get your gift card!



*Birthdays  
of the  
Month*

**JULY BIRTHDAYS**

**Kirby Milliorn 7-25**

**Pam Redman 7-25**

**Cindy Bolls 7-26**

**Butch Nelson 7-26**

**Jennifer Fraser 7-27**

**Kim Vacca 7-27**

**Camden Nichols 7-28**

**Briana Valenzuela 7-29**

**Sonia Gonzales 7-29**

**Jessica Cantu 7-29**

**Nicole Abert 7-30**

**Justin Walker 7-30**

**Scotty Goldsmith 7-30**

**JULY BIRTHDAY DRAWING**

Winner is: Scotty Goldsmith

Come by the office to get your gift card!

# Abilene Housing Report

## May 2024



### Median price

\$247,000

↑ **7.9%**

Compared to May 2023

### Price Distribution



### Active listings

↑ **52.2%**

519 in May 2024



### Closed sales

↓ **7.1%**

156 in May 2024



### Days on market

Days on market 52

Days to close 35

---

Total 87

9 days more than May 2023



### Months of inventory

**4.0**

Compared to 2.3 in May 2023

#### About the data used in this report

Data used in this report come from the Texas REALTOR® Data Relevance Project, a partnership among the Texas Association of REALTORS® and local REALTOR® associations throughout the state. Analysis is provided through a research agreement with the Real Estate Center at Texas A&M University.

ABILENE   
ASSOCIATION of REALTORS®

# Taylor County Housing Report

## May 2024



### Median price

\$252,000

↑ **7.2%**

Compared to May 2023

### Price Distribution



### Active listings

↑ **41.8%**

668 in May 2024



### Closed sales

↓ **8.4%**

186 in May 2024



### Days on market

Days on market 53

Days to close 36

---

Total 89

11 days more than May 2023



### Months of inventory

**4.2**

Compared to 2.7 in May 2023

#### About the data used in this report

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# Jones County Housing Report

## May 2024



### Median price

\$196,000

↑ **56.8%**

Compared to May 2023

### Price Distribution



### Active listings

↑ **33.3%**

72 in May 2024



### Closed sales

Flat **0%**

17 in May 2024



### Days on market

Days on market 80

Days to close 41

---

Total 121

41 days more than May 2023



### Months of inventory

**6.6**

Compared to 4.0 in May 2023

#### About the data used in this report

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# Callahan County Housing Report

## May 2024



### Median price

\$256,900

↑ **32.9%**

Compared to May 2023

### Price Distribution



### Active listings

↑ **11.1%**

50 in May 2024



### Closed sales

↓ **45%**

11 in May 2024



### Days on market

Days on market 60

Days to close 43

**Total 103**

29 days more than May 2023



### Months of inventory

**4.0**

Compared to 3.5 in May 2023

#### About the data used in this report

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ABILENE   
ASSOCIATION of REALTORS®

 **TEXAS REALTORS®**

 TEXAS A&M UNIVERSITY  
Texas Real Estate Research Center



# Shackelford County Housing Report

## May 2024



### Median price

↓ **100%**

Compared to May 2023

### Price Distribution

\$0 - \$99,999	0.0%
\$100,000 - \$199,999	0.0%
\$200,000 - \$299,999	0.0%
\$300,000 - \$399,999	0.0%
\$400,000 - \$499,999	0.0%
\$500,000 - \$749,999	0.0%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%



### Active listings

↑ **128.6%**

16 in May 2024



### Closed sales

↓ **100%**

0 in May 2024



### Days on market

Days on market 0

Days to close 0

---

Total 0

129 days less than May 2023



### Months of inventory

**10.7**

Compared to 3.7 in May 2023

#### About the data used in this report

Data used in this report come from the Texas REALTOR® Data Relevance Project, a partnership among the Texas Association of REALTORS® and local REALTOR® associations throughout the state. Analysis is provided through a research agreement with the Real Estate Center at Texas A&M University.



# 2024 TREPAC GOLF TOURNAMENT



## WEDNESDAY, JULY 25, 2024

Abilene Country Club North  
4039 S Treadway Blvd

### Schedule of Events

8:30AM: Registration  
9:30AM Shotgun Start  
2PM: Awards Reception



### Cost to Participate

\$600 per team  
\$175 per player  
Sponsorships available

**REGISTER with QR code**  
**Deadline to Register: July 19, 2024**



[jennifer@abileneaar.com](mailto:jennifer@abileneaar.com)



+1 (325) 692-9821

Disclaimer: Federal law prohibits soliciting from individuals who are not REALTORS® or CTCAR members. Information disseminated in the public domain about TREPAC might be considered a solicitation, therefore investments received from non-REALTOR®/CTCAR members through this online campaign will be returned.

Contributions are not deductible for Federal income tax purposes. Contributions to the Texas Association of REALTORS® Political Action Committee (TREPAC), the Texas Association of REALTORS® Federal Political Action Committee (TAR FedPAC), and the REALTOR® Political Action Committee (RPAC) are voluntary and may be used for political purposes. The amount indicated is merely a guideline, and you may contribute more or less than the suggested amount. The Association will not favor or disadvantage anyone by reason of the amount of their contribution, and you may refuse to contribute without reprisal by the Association. TREPAC initially receives each contribution, and a percentage of no more than 30% of each contribution is transmitted to RPAC via TAR FedPAC to meet TREPAC's RPAC annual quota. RPAC supports Federal candidates with the contributions received, and those contributions are charged against your limits under 52 U.S.C. §30116. The percentage forwarded to RPAC each month may be obtained by contacting the TAR FedPAC administrator at 800-873-9155.



# 2024 TREPAC GOLF TOURNAMENT SPONSORSHIP MENU

## GOLFERS' LOUNGE SPONSOR

**\$1,000**



*Same benefits as breakfast and lunch sponsor*

### 1 spot available

- **Luxurious Lounge Area:** Transform a dedicated space into a luxurious lounge area where golfers can unwind and recharge.
- **Refreshments:** Offer a delightful selection of refreshments to keep our golfers hydrated and energized throughout the day. From refreshing beverages to nutritious snacks, your sponsorship will ensure that our participants stay fueled for peak performance.
- **Entertainment:** Provide entertainment options that add an extra layer of enjoyment to the tournament. Consider including live music, games, or activities that create a vibrant and fun atmosphere for both golfers and spectators.
- **Branded Lounge Decorations:** Your sponsorship includes the opportunity to adorn the lounge area with your company's branding, creating a visually appealing space that reinforces your presence and support for the event.

## DRESS CODE DAZZLE SPONSOR

**\$750**



*Same benefits as Driving range sponsor*

### 1 spot available

- **Outrageous Golf Outfits:** With your sponsorship, participants will be encouraged to don the wildest and most eye-catching golf attire they can imagine. Think colorful, eccentric, and whimsical outfits that will turn heads and spark laughter on the course.
- **"Best Dressed" Competition:** Organize a lively "Best Dressed" competition where teams and individuals can showcase their creativity. Judges or fellow participants can vote for their favorite outfits, adding an element of friendly competition and camaraderie to the event.
- **Quirky Prizes:** Offer quirky and entertaining prizes for the most creatively dressed teams or individuals. These prizes could include humorous trophies, gift certificates to unique local establishments, or novelty golf accessories that tie into the theme.
- **Photo Opportunities:** Create designated photo zones on the course where participants can capture their outrageous outfits and share them on social media. Encourage the use of event hashtags to increase online visibility.
- **Branding Opportunities:** Your company's branding will be prominently displayed throughout the dress code dazzle area. Custom banners, signage, and branded materials will showcase your commitment to adding a playful and memorable element to the tournament.
- **Costume Accessories:** Consider providing costume accessories like wigs, funny hats, and props that participants can use to enhance their outfits. These accessories can add an extra layer of hilarity to the event.

## GOODY BAG SPONSOR

**\$500**



### 6 spots available

- 1 entry into the tournament
- Logo included on all email blasts, social media posts and web content
- Bring your item to the AAOR office by February 29.
- Acknowledgment in the AAOR newsletter

## HOLE SPONSOR

**\$350**



### 18 spots available

- Logo placement at one hole on the course
- Acknowledgment in the AAOR newsletter

**Individual \$175 and Teams \$600**

Registration 8:30AM- Shotgun Start 9:30AM | July 28, 2024 | Abilene Country Club North

**Questions? Contact Cathi or Jennifer**



# 2024 TREPAC GOLF TOURNAMENT SPONSORSHIP MENU

<p><b>TITLE SPONSOR</b> <b>\$2,000</b> <input type="checkbox"/></p>	<p><b>Become the official tournament sponsor - 1 spot available</b></p> <ul style="list-style-type: none"><li>• 4 entries into the tournament</li><li>• Company logo included on 2 flag banners and all marketing materials</li><li>• Logo included on all email blasts, social media posts and web content</li><li>• Logo displayed on golf carts</li><li>• Sign with your name at 3 strategically chosen holes</li><li>• Recognition on the sponsor board</li><li>• Two-minutes of speaking time during reception</li><li>• Acknowledgment on the AAOR newsletter</li></ul>
<p><b>WINNERS' PRIZE SPONSOR</b> <b>\$1,500</b> <input type="checkbox"/></p>	<p><b>Sponsor the tournament awards reception - 1 spot available</b></p> <ul style="list-style-type: none"><li>• 4 entries into the tournament</li><li>• Company logo included on 2 flag banners and all marketing materials</li><li>• Logo included on all email blasts, social media posts and web content</li><li>• Logo showcased on the prize table</li><li>• Logo displayed on golf carts</li><li>• Acknowledgment in the AAOR newsletter</li></ul>
<p><b>BEVERAGE CART SPONSOR</b> <b>\$1,500</b> <input type="checkbox"/></p>	<p><b>Sponsor a beverage cart on the course - 1 spot available</b></p> <ul style="list-style-type: none"><li>• 4 entries into the tournament</li><li>• Company logo included on 2 flag banners and all marketing materials</li><li>• Logo included on all email blasts, social media posts and web content</li><li>• Logo sign included on one beverage cart</li><li>• Beverage cart stocked with company-branded koozies</li><li>• Acknowledgment in the AAOR newsletter</li></ul>
<p><b>BREAKFAST/LUNCH SPONSOR</b> <b>\$1,000</b> <input type="checkbox"/></p>	<p><b>Sponsor breakfast or lunch - 4 spots available</b></p> <ul style="list-style-type: none"><li>• 2 entries into the tournament per sponsorship</li><li>• Logo included on all email blasts, social media posts and web content</li><li>• Business name/banner prominently displayed at the food table</li><li>• Logo on the sponsor board</li><li>• Acknowledgment in the AAOR newsletter</li></ul>
<p><b>DRIVING RANGE SPONSOR</b> <b>\$750</b> <input type="checkbox"/></p>	<p><b>Sponsor the driving range</b></p> <ul style="list-style-type: none"><li>• 1 entry into the tournament per sponsorship</li><li>• Logo included on all email blasts, social media posts and web content</li><li>• Logo prominently placed at the driving range</li><li>• Logo on the sponsor board</li><li>• Acknowledgment in the AAOR newsletter</li></ul>

**Individual \$175 and Teams \$600**

Registration 8:30AM- Shotgun Start 9:30AM | July 28, 2024 | Abilene Country Club North

**Questions? Contact Cathi or Jennifer**

# Local Money-Local Impact Local Kids



**[WALK WITH PRIDE]**

Abilene REALTORS®

**\$10 Monthly Donation**

Tax Deductible

Provides 2.5 kids

New Shoes for School \*

**CONSIDER PARTNERING  
WITH US**



Donation link

*A step toward a brighter future for the children of  
Abilene*



501 C3

\*After one year of donations

# New Realtor Induction





**FARM & RANCH  
SYMPOSIUM  
2021**

**SPONSORS**

**Platinum Level Sponsorship**

**Moutray Insurance**

**Capital Farm Credit**

**Bronze Level Sponsorship**

**Security Title**

TEXAS A&M  
**AGRILIFE**  
EXTENSION  
**ABILENE**   
ASSOCIATION of REALTORS®



**Appreciation for our  
2024 Farm & Ranch Sponsors!!**

Your generous support is  
instrumental in making these  
exceptional classes possible.